### Nevada Economic Outlook

2010 Nevada Transportation Conference

March 23<sup>rd</sup>, 2010











- •1. Shock stage:
- •Initial paralysis at hearing the bad news.

•1. Shock stage: Initial paralysis at hearing the bad news.



- •2. Denial stage:
- •Trying to avoid the inevitable.

•1. Shock stage: Initial paralysis at hearing the bad news.

•2. <u>Denial stage</u>: Trying to avoid the inevitable.





•1. Shock stage: Initial paralysis at hearing the bad news.

•2. <u>Denial stage</u>: Trying to avoid the inevitable.

3. <u>Anger stage</u>: Frustrated outpouring of bottled-up emotion.



- •4. Bargaining stage:
- Seeking in vain for a way out.



Source: Elizabeth Kubler-Ross

•1. Shock stage: Initial paralysis at hearing the bad news.

•2. <u>Denial stage</u>: Trying to avoid the inevitable.

3. <u>Anger stage</u>: Frustrated outpouring of bottled-up emotion.

•4. Bargaining stage: Seeking in vain for a way out.



### 5. <u>Depression stage</u>: Final realization of the inevitable



•1. Shack stage: Initial paralysis at hearing the bad news.

inevitable.

3. <u>Anger stage</u>: Frustrated outpouring of bottled-up emotion.

•4. <u>Bargaining stage</u>: Seeking in vain for a way out.

5. <u>Depression stage</u>: Final realization of the inevitable\_



•6. <u>Testing stage</u>: Hopefully seeking realistic solutions.



•1. Shock stage: Initial paralysis at hearing the bad news.

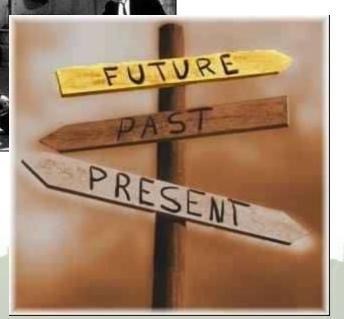
•2. <u>Denial stage</u>: Trying to avoid the inevitable.

3. <u>Anger stage</u>: Frustrated outpouring of bottled-up emotion.

•4. <u>Bargaining stage</u>: Seeking in vain for a way out.

5. <u>Depression stage</u>: Final realization of the inevitable\_

•6. <u>Testing stage</u>: Hopefully seeking realistic solutions.



Acceptance stage: Finally finding the way forward.

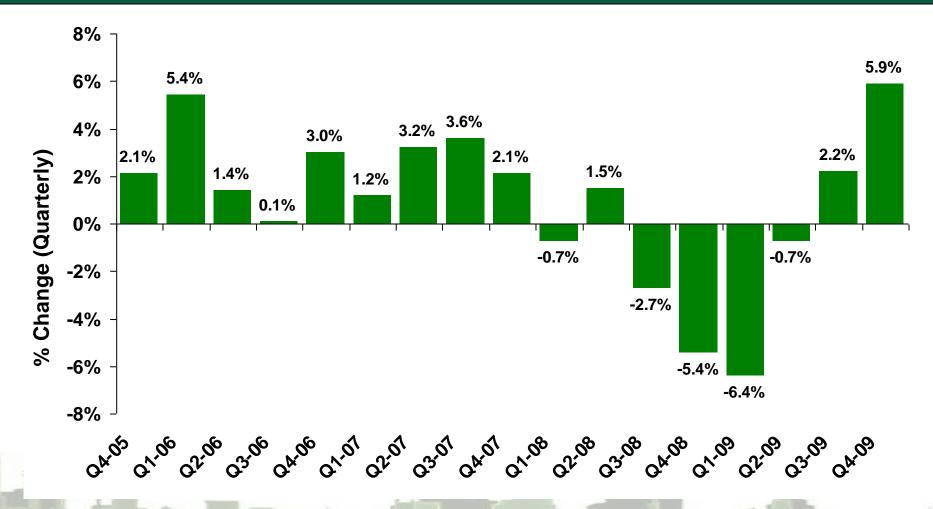


### National Indicators



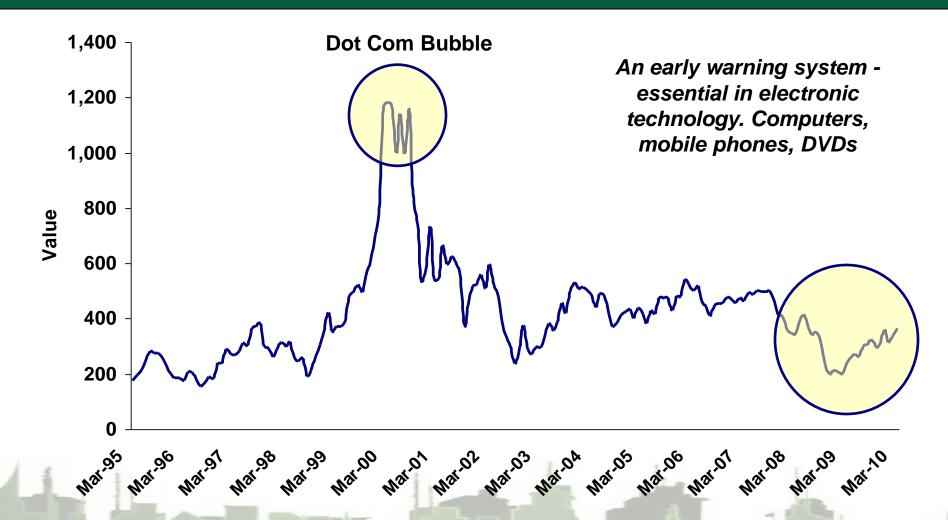
#### U.S. Real Gross Domestic Product

(% Change - Quarterly; Seasonally Adjusted Annual Rate): Q4, 2005 - Q4, 2009



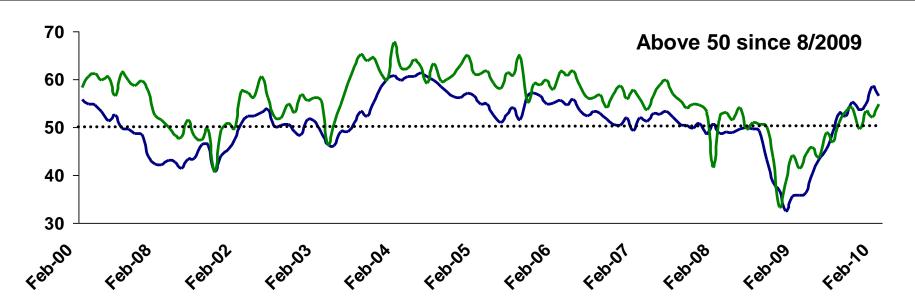


# Semiconductor Sector Index: 3/1995 – 3/2010





# U.S. Purchasing Managers Indexes (MFG & Non-MFG): 2/2000 – 2/2010



#### MFG Purchasing Managers Index

Feb 2010 = 56.5

- Above 50: Manuf. & economy expanding
- 43 to 50: Manuf. contracting; economy may be growing
- -Below 43: Manuf. & economy in recession

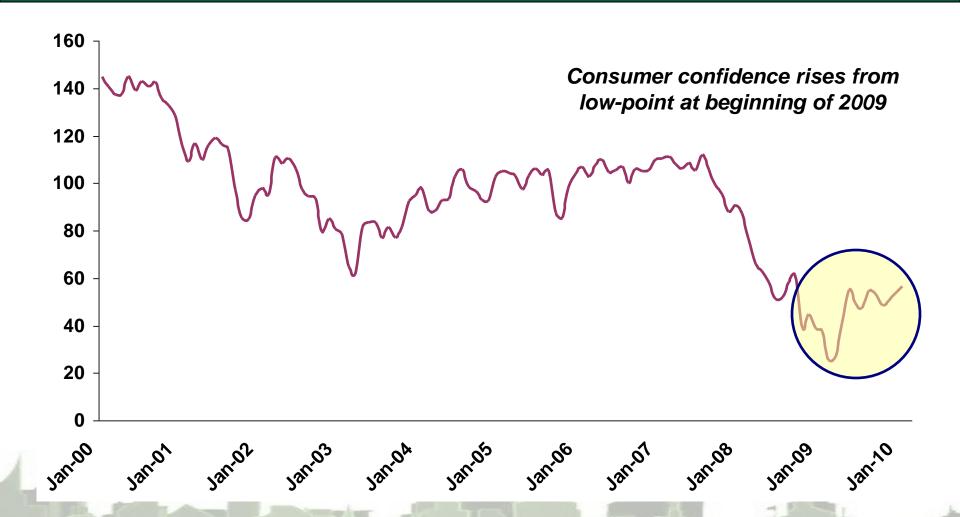
#### Non-MFG Business Activity Index Only

Feb 2010 = 54.8

- -Above 50: Indicates growth in business activity
- -Below 50: Indicates contraction in business activity

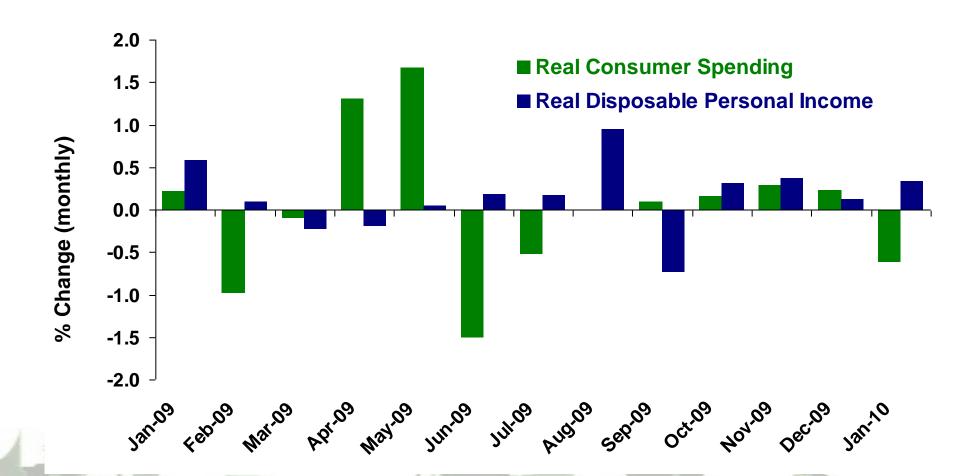


# U.S. Consumer Confidence and Sentiment Indices: 1/2000 – 1/2010



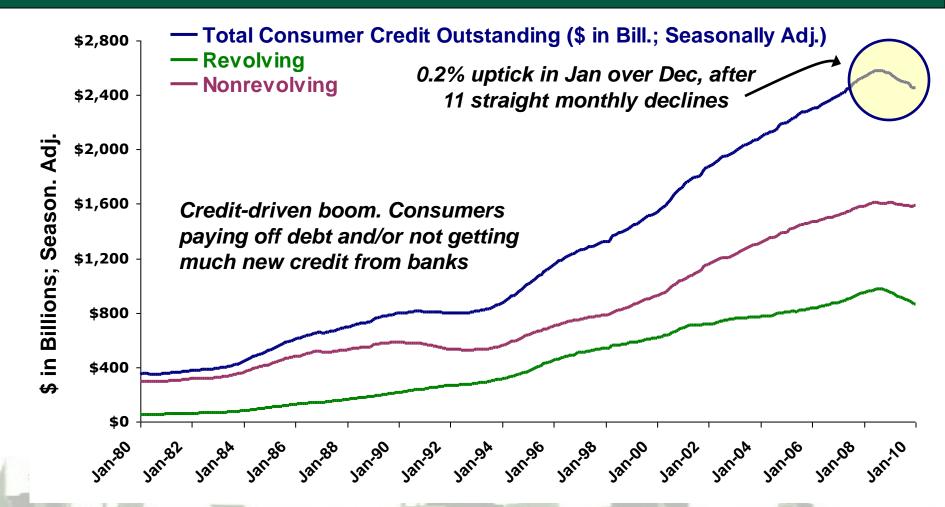


# U.S. Personal Income & Consumer Spending: 1/2009 – 1/2010





# U.S. Consumer Credit Outstanding: 1/1980 – 1/2010



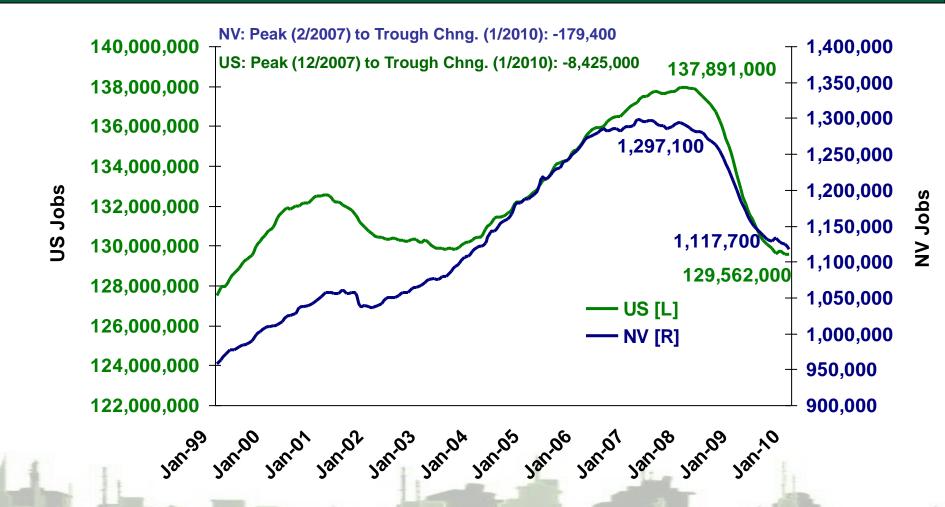


### Nevada & U.S. Indicators



#### **Establishment-Based Jobs**

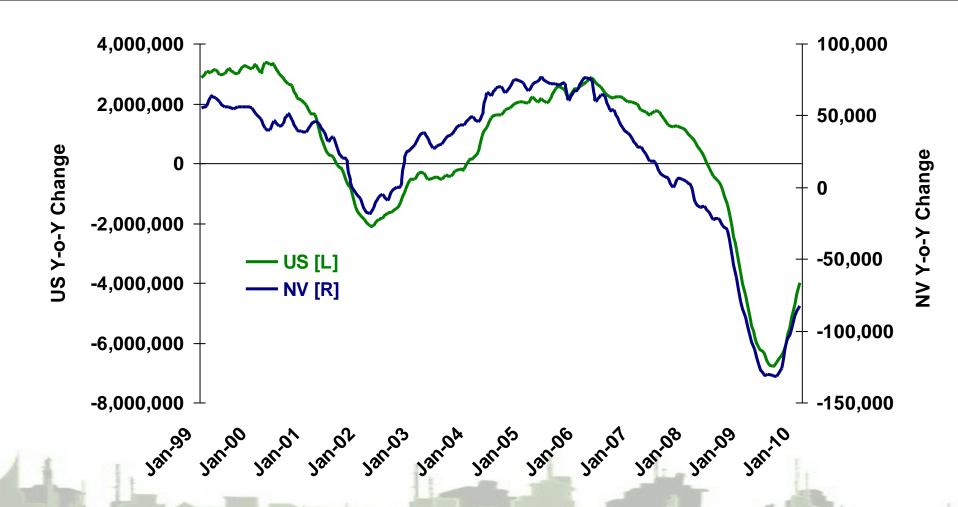
Nevada & US: 1/1999 – 1/2010





#### Establishment-Based Job Growth (# Y-o-Y)

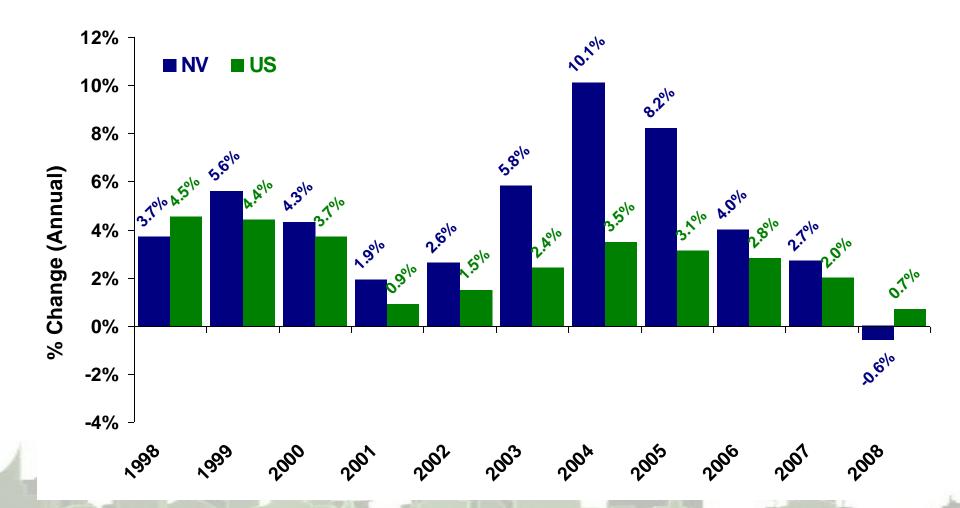
Nevada & US: 1/1999 – 1/2010





#### U.S. & Nevada Real Gross Domestic Product\*

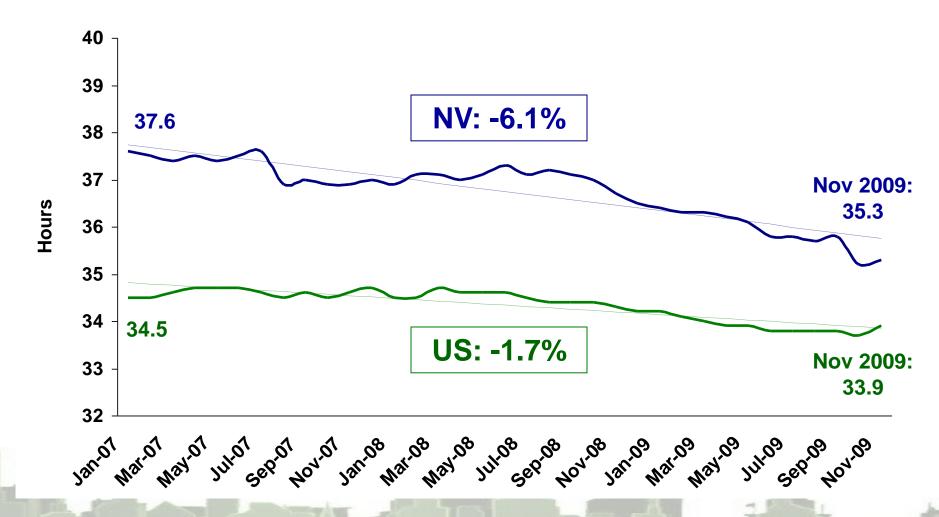
(% Change - Annual; Seasonally Adjusted Annual Rate): 1998 - 2008





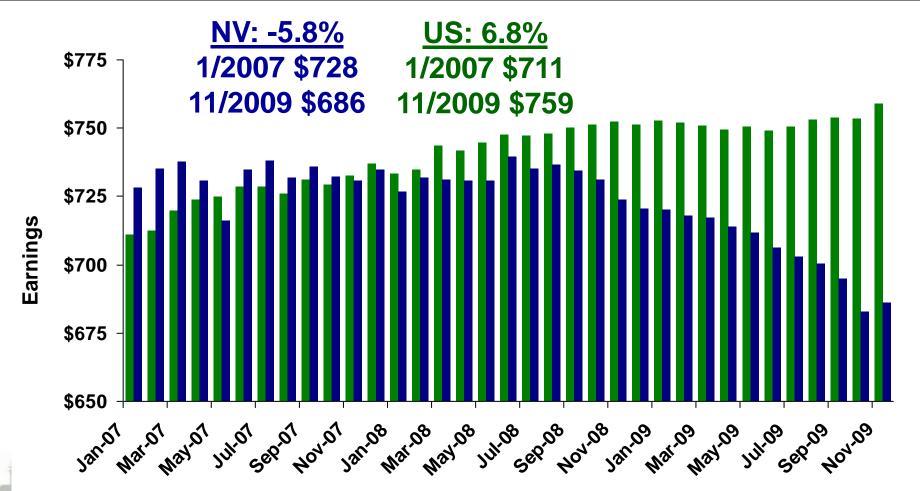
## Average Weekly Hours Worked Nevada & U.S.:

1/2007 – 11/2009





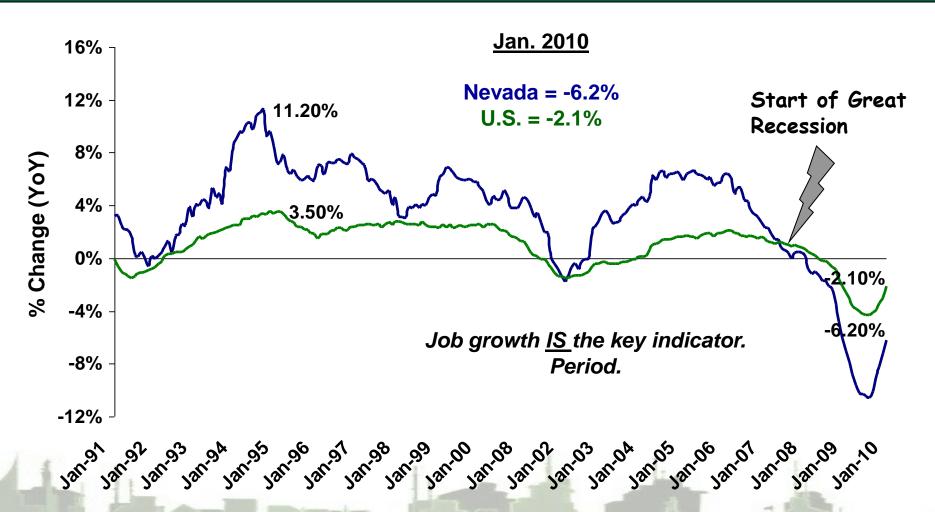
#### Average Weekly Earnings Nevada & U.S.: 1/2007 – 11/2009





#### Establishment-Based Job % Growth

Nevada & US: 1/1991 – 1/2010



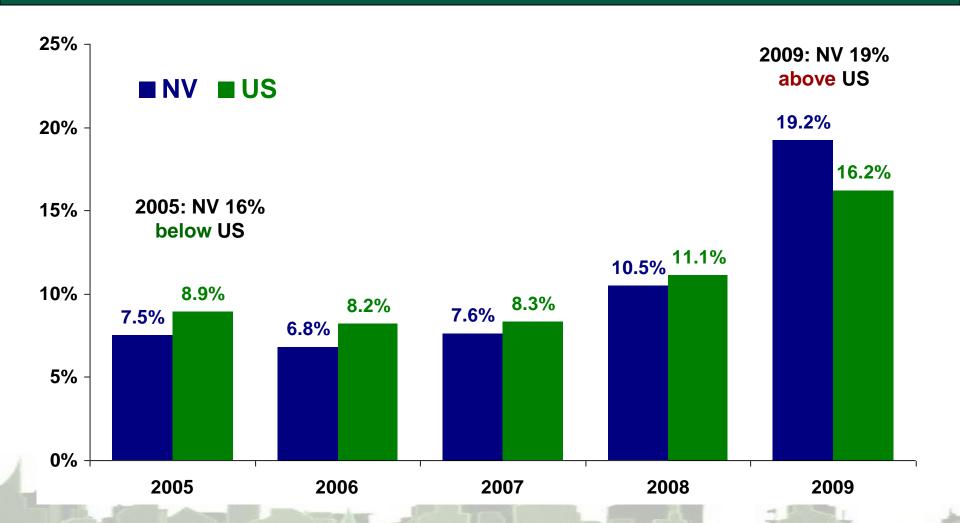


## Unemployment Rate Trend for U.S. and Nevada: 1/2000 – 1/2010



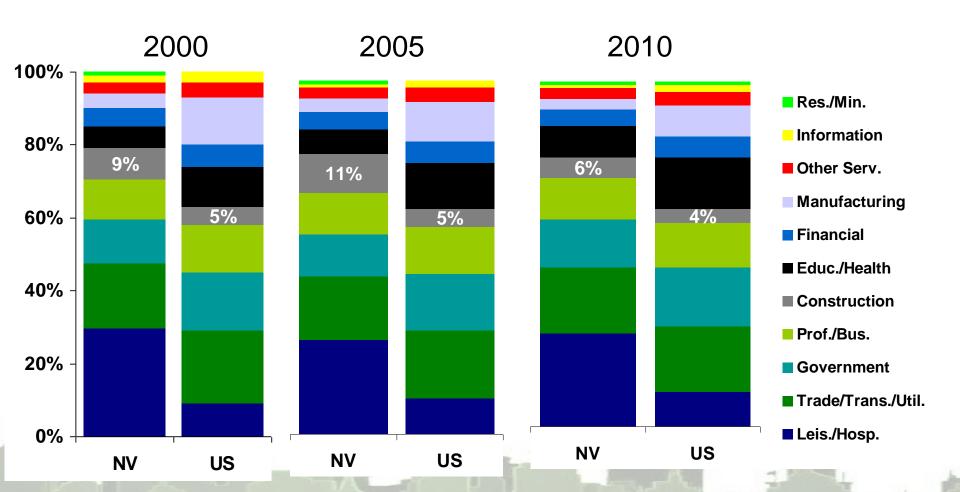


## U-6 Unemployment for U.S. and Nevada: 2005 – 2009





## Employment Distribution by Industry for U.S. and Nevada: 2000 v. 2005 v. 2010





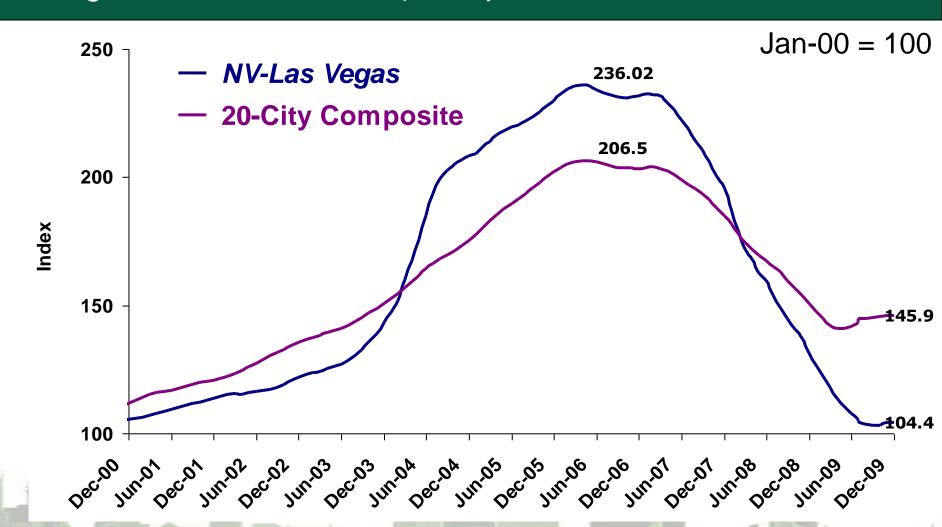
# Nation's Top 10 Foreclosure Markets: 1/2010

Rank	State	Properties w/ Filings Jan '10	1/every X HH (rate)	% Ch. from Dec '09	% Ch. from Jan '09
-	US	315,716	409	-9.7	15.1
1	Nevada	11,854	95	0.7	-17.9
2	Arizona	21,048	129	4.5	43.4
3	California	71,817	187	-10.8	-6.4
4	Florida	47,069	187	-14.9	15.5
5	Utah	4,087	231	-11.5	128.2
6	Idaho	2,603	246	-34.5	72.2
7	Michigan	17,574	258	-12.7	53.9
8	Illinois	18,120	291	1.7%	25.4
9	Oregon	4,812	338	13.5%	6.7
10	Georgia	11,274	357	-13.1%	13.8



#### S&P / Case-Shiller Housing Price Index

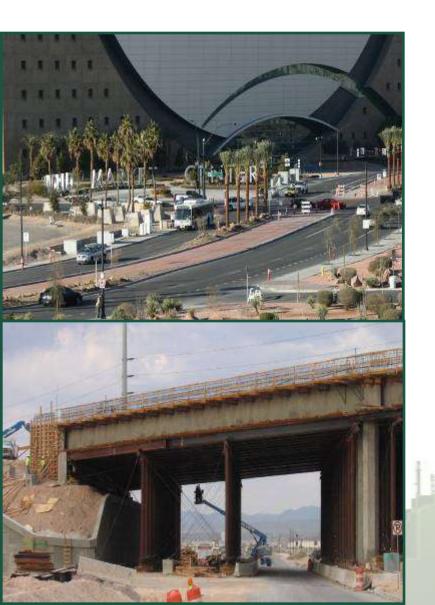
Las Vegas Metro Area & 20-City Composite: 12/2000 – 12/2009





Source: Standard & Poors.

#### ARRA Stimulus Projects



- Nevada to receive \$270M in roadway & transit funding:
  - + \$39M to RTC for roadway projects
  - \$33.6M to RTC for transit projects
  - \$69M for NDOT projects in So. Nevada

#### Types of Economic Benefits

#### • Direct:

Purchase of construction materials, Jobs created,
 Payroll, etc.

#### • Indirect:

- Wholesale purchases of goods & services
  - Suppliers replenish inventory after selling materials to construction companies

#### • Induced:

- Employment & labor income growth generated by construction companies' employees
- Rent / Home purchase
- Dining out
- Other personal income spent locally



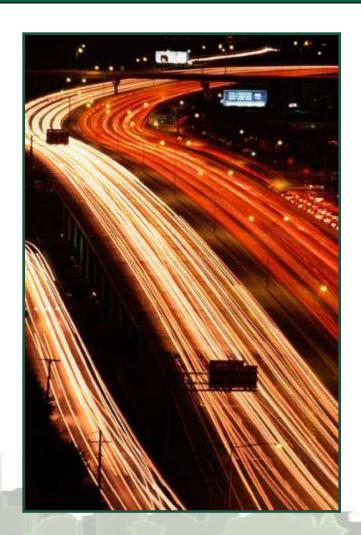
### The Ripple Effect

- For every \$1 spent, another:
  - -\$.52 in Output
  - -.53 Jobs
  - -\$.38 Wages





#### **Total Benefits**



- \$216M in total output
- 1,677 full-time equivalent construction & non-construction jobs
- \$102.5M in direct, indirect & induced payroll during projects

#### Conclusions & Observations

- National recovery will be slow & plodding
- Specter of "job-less" recovery remains, unemployment rate will remain in single digits to low double digits for at least 3 years.
- LV commercial markets: Tenant & buyers are kings for several years
- Sustained national consumer confidence + debt reduction + discretionary spending = LV housing + job recovery = LV ECONOMIC RECOVERY (defined as at least 6 mos. of improvements)
- State & local government budgets wont return to prerecession peak for at least 5 years
- Last but not least, there are no magic bullets, just fundamentals: education leading to work force quality & diversification leading to economic development

So when is the likely start of a sustained recovery in Nevada?

#### Conclusions & Observations, Cont.

Late-2011 to Early-2012



Contact:
John Restrepo
702-967-3188
jrestrepo@rcg1.com
www.rcg1.com

